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| Danielle Mallo  Communication and Public Relations student | horizontal line Danielle Mallo 7461 SW Aloma Way  Portland, OR 97223  (520) 488- 2321  daniellemallo123@gmail.com |
| **ㅡ** **Skills** | horizontal line  Sales: My time in Miami working with One80 taught me how to speak to people and create relationships with them after only knowing them for a short time.  Public Speaking: My time in college has taught me to speak in front of large crowds of people. I took several courses at FAU to teach me different forms of public speaking such as persuasive and informative speeches.  Interview Experience: When I gained the title of Marketing Manager at One80 Miami part of my responsibility was to interview new Account Executives for our location. |
| **ㅡ** **Experience** | horizontal line Nordstrom / SalesTeamJune 2019- Present, Oregon Work in special occasion dresses  Help customers find whatever they are looking for in the store  Help make sure each customer has an exceptional experience shopping with Nordstrom. One80 Miami/ Marketing ManagerMay 2018- January 2019, Florida  * Created events to help raise awareness for our campaigns * Trained new employees how to set up booths and how to talk to people about our campaigns for Xfinity and The Nature Conservancy. * Conducted interviews for new Account Executives applying to One80.  Top Golf Las Vegas/ Event SalesApril 2016 - June 2018, Nevada  * Set up appointments for guests to tour our locations and discuss possible private event options for larger groups of golfers. * Create a food and beverage list for each group. * Helped plan holiday events hosted at our location.  Nissan Advertisement/ Summer InternshipMay 2015 - September 2015, Nevada Made appointments with clients, organized paperwork for events, answered the phone, shadowed other marketing agents to help launch new advertising campaigns and attended events to network with other corporations. |
| **ㅡ** **Education** | horizontal line Palo Verde High School / High School DiplomaSeptember 2011-May 2015, NevadaPortland State UniversityPresent School, OregonCurrently pursuing a Bachelors in Communications with a minor in Public Relations. |
| **ㅡ** **Awards** | horizontal line  Earned the rising star award from One80 Miami for most improved salesman. |